# **CHAPTER 1 Introduction To Research**

1) Scientific research can be describe effort to investigate specific problem e needs a solution.	·		
A) True	B) False		
2) Research done with the intention of applying the results of the findings to solve specific problems currently being experienced in an organization is called applied research.			
A) True	B) False		
3) Research done chiefly to make a contribution to existing knowledge is called applied research.			
A) True	B) False		
4) Applied research has little scientific relevance			
A) True	B) False		

5) Being Knowledgeable about research and research methods helps

professional managers to discriminate good from bad research			
A) True B) False			
6) The manager should make sure while hiring researcher or consultants that the roles and expectations of both parties are made explicit.			
A) True B) False			
7) An advantage of engaging in an external team to do the research project is that the external team would stand a better chance of being readily accepted by the employees in the subunit of the organization where research needs to be done.			
A) True	B) False		
8) An advantage of engaging in an internal team to do the research project is that the team would require much less time to understand the structure, the philosophy and climate, and the functioning and work systems of the organization.			
A) True	B) False		
<ul><li>9) A disadvantage of engaging in an opproject is that certain organizational biasome instance make the findings less scientific.</li><li>A) True</li></ul>	ases of the research team might in		

10) Ethical conduct applies to the researchers who undertake the research, but also to the respondents who provide them with the necessary data.

A) True	B) False	
<ul><li>11) The main distinction between app that the later does not have to be carried</li><li>A) True</li></ul>		
12) Identifying the critical issues, gath the data in ways that would help decis right course of action, are all facilitated	nering relevant information, analyzing ion making, and implementing the	
A) True	B) False	
13 ) Knowledge gained by the findings organizations to solve their own problem.  A) True		
14) Business research can be de organized effort to investigate a in the work setting, that needs a A) True	specific problem encountered	
15) Research done with the inte the findings to solve specific pro experienced in an organization i	blems currently being	

B) False

A) True

16) Research done chiefly to make a contribution to existing knowledge is called basic, fundamental, or pure research			
A) True	B) False		
17 ) Applied research is not scie	entific in nature .		
A) True	B) False		
18) Fundamental research has	s little practical relevance.		
A) True	B) False		
19) Managers with knowledge of research have an advantage over those without.			
A) True	B) False		
20 ) Being knowledgeable about research and research methods helps professional managers to:			
A. Identify and effectively solvetting.	ve minor problems in the work		

B. Know how to discriminate good from bad research.

C. Appreciate and be constantly aware of the multiple influences and multiple effects of factors impinging on a situation.

#### D.All of the above.

21) University professors do not engage in applied research.

A) True B) False

- 22) The manager should make sure while hiring researchers or consultants that:
- A. The roles and expectations of both parties are made explicit.
- B. Relevant philosophies and value systems of the organization are clearly stated, and constraints, if any, communicated.
- C. A good rapport is established with the researchers, and between the researchers and the employees in the organization, enabling the full cooperation of the latter.

### D.All of the above.

23 ) An advantage of engaging in an internal team to do the research project is that the internal team would stand a better chance of being readily accepted by the employees in the subunit of the organization where research needs to be done.

A) True B) False

24 ) An advantage of engaging in an external team to do the research project is that the team would require much less time to understand the structure, the philosophy and climate, and the functioning and work systems of the organization.

A) True B) False

25 ) . A disadvantage of engaging in an internal team to do the research project is that in view of their long tenure as internal consultants, the internal team may quite possibly fall into a stereotyped way of looking at the organization and its problems.

A) True B) False

26) A disadvantage of engaging in an internal team to do the research project is that certain organizational biases of the internal research team might in some instances make the findings less objective and consequently less scientific.

A) True B) False

27) An advantage of engaging in an external team to do the research project is that the external team can draw on a wealth of experience from having worked with different types of organizations that have had the same or similar types of problems.

A) True	B) False

28) Ethics in business research refers to a code of conduct or expected societal norm of behavior while conducting research.

## A) True B) False

29) Ethical conduct applies to the researchers who undertake the research, but not to the respondents who provide them with the necessary data.

A) True B) False

30) The main distinction between applied and basic business research is that the former is specifically aimed at solving a currently experienced problem, whereas the latter has the broader objective of generating knowledge and understanding of phenomena and problems that occur in various organizational settings.

#### A) True B) False

31) Both basic and applied research have to be carried out in a scientific manner.

#### A) True B) False

32) The first step in research is to know where the problem areas exist in the organization, and to identify as clearly and

specifically as possible the problems that need to be studie	d
and resolved	

A) True B) False

33 ) Identifying the critical issues, gathering relevant information, analyzing the data in ways that would help decision making, and implementing the right course of action, are all facilitated by understanding business research.

A) True B) False

34) Knowledge gained by the findings of basic research cannot be applied by organizations to solve their own problems.

A) True B) False

## **Quiz Of CHAPTER 2**: Scientific Investigation

1 ) Precision related to science investigating refers amongst other to:

A. The probability that our estimation are correct			
B . the idea that a simple model that explain a certain phenomenon has preference over a complex model			
C. the closeness of the finding to reality based on a sample			
D . the fact that study has a good theoretical base			
2) Parsimony as a character of scientific investigation refers to :			
A. the probability that our estimation are correct			
B. the idea that a simple model that explain a certain phenomena has preference over a complex model			
C. the fact that findings are generalizable			
D. the fact that an investigation has a clear theoretical foundation			
3) Which of the following characteristics are both related to rigor of investigation:			
A. a good theoretical base and a sound methodological design			
B. precision and confidence			
C. objectivity and parsimony			
D. induction and deduction			
4) A deductive investigation starts with an observation of empirical data.			
A) True <u>B) False</u>			

5) An inductive investigation is based on theoretical reasoning.		
A) True	B) False	
,	n depth ,contextual analysis of similar situa the nature and definition of the problem ha in the current situation.	
A) True	B) False	
7) Case studies play an impose method.	portant role in the hypothetico-deductive	
A) True	B) False	
8) Induction is the process of drawing conclusion based on (an interpretation of) the result of data analysis.		
A) True	B) False	
9) Objectivity refers to the c sample.	loseness of the finding to "reality" based o	na
A) True	B) False	
, ·	hallmarks of science in full even though and wide generalizability are often difficult t	to
A) True	B) False	
11) Theory testing (deduction whereas theory generation	tion) is an essential part of the research pr (induction) is not .	ocess
A) True	B) False	

12) The action research methodology is most appropriate while affecting planned changes			
A) True	B) False		
13) Action research is constantly evo problem, solution, effects or consequer			
A) True	B) False		
14) Hypothesis testing is deductive in nature because we test if a general theory is capable of explaining a particular problem.			
A) True	B) False		
15) 'Rigor' related to scientific investigation refers amongst others to:			
A. The probability that our estimates are correct.			
B. The idea that a simple model that explains a certain phenomenon has preference over a complex model.			
C. The fact that findings are generalizable.			
D. The fact that an (investigation) has a clear theoretical foundation.			
16) Confidence as a characteristic of scientific investigation refers to:			
A. The probability that our estimates are correct			

	preference over a complex model.			
	C. The fact that findings are generalizable			
	D. The fact that an investigation has a clear theoretical foundation			
	17) A researcher who observed separate phenomena and on this basis attempts to arrive at general conclusions, works inductively			
	A) True	B) False		
18) Logically speaking inductive research comes first				
	(before deductive research):			
	A) True	B) False		
19 ) A manager observes that higher prices lead to more sales. The results of a focus group point out that consumers use price as an indicator for quality. This is an example of deductive research:				
	A) True	B) False		

20 ) Scientific investigation is characterized by a good theoretical base and

a sound methodological design. These characteristics are both related to

the of the investigation. What must be filled on the line:

B. The idea that a simple model that explains a certain phenomenon has

# A. Rigor

B. Precision and confidence

C. Objectivity

D. Parsimony

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